

Message Text

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PAGE 01 FRANKF 01685 081003Z

44

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 039935

R 080930Z MAR 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 3162
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1685

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: WTDR/FTI: LABORA KARLHEINZ BAESSLER

REF: USDOC 02715

1. GERMANY 2. CNTRY CODE: 428 3. SER. NO: N/A

4. LABORA KARLHEINZ BAESSLER

4A. CODE: 4B. CODE: E

5. AUF DER GEWANN 17

6. D 6395 WEILROD 3 GERMANY

7. ESTABL: 1970 8. EMPL: 5 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. SALES AREA: W. GERMANY, SWITZERLAND

12. RPT. DATE: 0076

13A. 38112-35 WHS. IM. OF LARORATORY INSTRUMENTS AND EQUIPMENT
FOR MEDICAL, SCIENTIFIC AND INDUSTRIAL LABORATORIES.

14. CONTACT: KARLHEINZ BAESSLER TITLE: OWNER
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PAGE 02 FRANKF 01685 081003Z

15. CABLE: NONE 16. TELEX: NONE 17. TEL: 06083-508

18. FINANCIAL REFS: GEORG HAUCK & SOHN, (BANK), FRANKFURT.

19. TRADE REFS: PEEL-A-WAY SCIENTIFIC, 1800 FLORA DALE AVE.,
SOUTH ELMONTE, CA. 91733

20. FOREIGN FIRMS REPRESENTED: PEEL-A-WAY SCIENTIFIC, S. ELMONTE,
CA.; THERMOLYNE CORP., DUBUQUE, IA. (TISSUE EMBEDDING EQUIP-
MENT FOR PATHOLOGIST).

21. MR. BAESSLER, 39, THE OWNER AND MANAGER OF LABORA, HAS THIR-
TEEN YEARS EXPERIENCE IN THE IMPORT AND DISTRIBUTION OF LABORATORY
INSTRUMENTS. FROM 1963 TO 1970 HE WAS EMPLOYED AS MANAGER WITH
SHANDON LABORTECHNIK IN FRANKFURT, BEFORE HE ESTABLISHED HIS OWN
FIRM IN JULY 1970 IN FRANKFURT. IN 1974 HE MOVED TO
HIS PRESENT ADDRESS. ANNUAL SALES VOLUME IS GIVEN BY THE FIRM AS
DM 1 MILLION. REAL ESTATE IS NOT OWNED. SOME CAPITAL IS
INVESTED IN EQUIPMENT. THE FINANCIAL SITUATION APPEARS TO BE
ORDERLY. PAYMENTS ARE MADE PROMPTLY. RECOMMENDED AS A GOOD
BUSINESS CONTACT FOR U.S. FIRMS.

2. PREPARED BY P. BARTOLSIC, APPROVED BY R.C. VAN VOORHEES
AT U.S. CONSULATE GENERAL, FRANKFURT.
LEHMANN

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NNN

Message Attributes

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